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CCS Presentation Systems Newsletter

May 2011

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CCS News

New Location!



CCS New England Adds Location in Woburn, MA!

CCS New England is pleased to announce that we have added a sales office in Woburn, MA to our locations.

Our new sales office is located at:

800 West Cummings Park
Suite 1400
Woburn, MA 01801

Greetings!

CCS Presentation Systems is one of the leading providers of sales, design, integration, installation, maintenance and training of audio visual equipment including: projectors, plasma & LCD displays, SMART Board interactive whiteboards, classroom response systems, digital signage, control systems, projection screens, audio systems and video conferencing to education, corporate and government clients across New England for over 12 years.

In CCS Nationwide news, we are proud to celebrate 20 years of quality service to the Audio Visual community. Here's hoping to 20 plus more years to come!



JOIN CCS NEW ENGLAND AT THE FIRST ANNUAL SMART CONFERENCE JUNE 28TH!



On June 28th, CCS New England is partnering with the Salem State Collaborative Project to sponsor the First Annual SMART Technologies Conference for K-12 classrooms teachers and administrators.

This full day conference will be hosted by Lynnfield High School. Representatives from SMART Technologies will discuss the vision of SMART Technologies in the K-12 classrooms. Grade K-12 classrooms teachers will offer one and two hour demonstrations and hands-on

For more information on the new office or any of your audio visual needs, contact a CCS Sales Representative today at (978) 256-2001 or visit www.ccsprojects.com/nh

CCS In The News!



System contractor News (SCN) picked up the story of this year's inductees into the CCS President's Club in March down in Key West, Florida!

Check out the full article here at the [SCN website](#).

Contact your CCS Sales Representative today for the latest in audio visual equipment and solutions at (978) 256-2001 or check us out at www.ccsprojects.com/nh.

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workshop in all content areas. And the best part, teachers in both Massachusetts and New Hampshire can receive up to 6 PDP credits for these workshops!

CCS Presentation Systems will set up a classroom with many of the educational tools available from SMART Technologies. Representatives will demonstrate how these tools can be used effectively within your classrooms. Throughout the day, there will be over 20 different workshops to choose from in all content areas. Learn how to create games for content review, use Google sites within your classroom, use Toolkit 2.0 to improve your lesson design, along with many other skills and strategies.

The event takes place on June 28th at Lynnfield High School, 275 Essex Street, Lynnfield, MA.

Registration starts at 8 AM followed by the Welcome Address by John J. Kozlowsky, the New England Area Manager for SMART Technologies. The workshops start at 9:30 AM and go throughout the day.

Registration costs are as follows:

Prior to June 15th: \$40 Member Districts/\$75 Non-Member Districts
After June 15th: \$75 Member Districts/\$125 Non-Member Districts

Salem State Collaborative has given CCS New England the Member District price, regardless if their district is a member. All you have to do is contact Kristine Stark at (978) 256-2001 x202 or kstark@ccsprojects.com. Kristine will have the information necessary for you to register for the conference.

To learn more about this event and see the latest workshops offered, visit www.salemcollaborative.org or call CCS New England at (978) 256-2001.



MITSUBISHI UNVEILS NEW EXTREME SHORT-THROW (EST) PROJECTORS!



The Extreme Short-Throw (EST) Projector series from Mitsubishi is the newest innovation in the short throw projector category. Ideal for small classrooms, conference rooms and lecture halls these EST projectors delivers sharp, vibrant images in widescreen format from the shortest focal distance available in the industry.

Mitsubishi's WD380U-EST and XD360U-EST use extreme short-throw lenses instead of mirrors, according to company officials. The design makes installation easy and flexible while keeping the interior of the projector cleaner (which means less service), resulting in less image degradation and less wear and tear over the life of the unit.

The WD380U-EST provides 2800 Lumens while delivering a 1280 x 800 resolution. The XD360U-EST provides 2500 Lumens while delivering a 1024 x 768 resolution.

Upcoming Tradeshows and Conferences!

Campus Technology 2011

Seaport World Trade
Center
Boston, MA

July 25th–28th, 2011

CCS New England will be exhibiting at this year's Campus Technology 2011 Tradeshow. Come check us out at Booth #468!

Campus Technology 2011 is in its 18th year. Leading innovators and experts in technology for higher education help information technologists, campus administrators, instructional designers, eLearning program managers and faculty to ensure that their institutions remain competitive via the next generation of technologies for the campus.

The conference offers sessions that will explore strategic planning, 21st century classrooms and learning spaces, new tools and technologies, funding and best practices.

Attendees will have the opportunity to discuss their technology plans, challenges and ideas for implementation with the exhibitors.

To register or to get more information about the conference visit the [Campus Technology 2011 Website](#).

For all of your higher education audio visual needs visit www.ccsprojects.com or contact a CCS Sales Representative today at (978) 256-2001!

For more details about these and other projectors, visit www.mitsubishi-presentations.com.

For details on how these projectors can help your next project, visit www.ccsprojects.com/nh or contact a CCS Sales Representative at (978) 256-2001.



Check Out the SMART 800 Series Interactive Whiteboard at CCS New England!



SMART Introduces a New Class of Interactive Whiteboard

SMART is pleased to introduce the SMART Board™ 800 series interactive whiteboard, a new series that will provide the most natural and intuitive user experience yet on a SMART Board interactive whiteboard. By enabling two students to work simultaneously on the board, the new 800 series extends the company's leading interactive whiteboard product line to offer true student collaboration.

Features of the SMART Board 800 series:

- **Multitouch experience**-Enables two users to interact with the interactive whiteboard simultaneously with no special tools or multimode mode selection required
- **Freestyle interaction *** - Enables two users to work together, performing different tasks, anywhere on the board
- **SMART ink**-Ink-smoothing algorithms make handwritten annotations look smoother and more refined
- **Touch gestures *** -Accepts common multitouch gestures currently recognized in Microsoft Windows 7 and Mac Snow Leopard, including one- and two-finger gestures, such as pinching, zooming and tossing.
- **Object awareness** -Distinguishes between a touch input and object input, recognizing two different input devices - such as a pen tool and a touch input - for a more natural user experience
- **Multiuser Pen Tray**-Enables two users to pick up and use a pen tool and begin writing. Easy-to-use buttons on the Pen Tray make switching ink color, right-mouse clicks and accessing the on-screen keyboard effortless
- **Durable surface**- Surface is optimized for projection, producing no hot spots, and is compatible with dry-erase markers
- **Modular design**- Pen Tray enables the quick and easy integration of accessories, such as SMART projector controls
- **Locking pen mode**- Locks the SMART Board interactive whiteboard in pen mode so students can write, draw and make annotations with a finger, pen tool or other object

**Feature will be supported in SMART Notebook software upon release of updated software (SMART Notebook 10.7), expected March 2011.*

[Click Here](#) to see the product video!

To learn more about the new SMART 800 series interactive whiteboard visit www.smarttech.com.

CCS now has a SMART 800 series interactive whiteboard demo unit at our office in Nashua, NH. Contact a CCS sales representative at (978) 256-2001 to set up a demonstration.

Awards and Certifications

CCS Receives Division of Capital Asset Management (DCAM) Certification

On April 21st, CCS New England was awarded the DCAM Certification by the State of Massachusetts. This certification will help CCS New England with new projects coming up in summer of 2011 including a project with a local community college in northern Massachusetts.

For all of your audio visual needs, contact a CCS sales rep at (978) 256-2001 today!

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Visit our [Blog](#) for the latest CCS News!

For a complete overview of all CCS has to offer, visit our website at www.ccsprojects.com/nh or www.ccsprojects.com/ma